





About US

Founded in 1999, the **Globalsat Group** is the first Pan-American mobile satellite services (MSS) provider. An industry leader servicing partners, customers, and end-users with complete solutions for their satellite communications and distribution requirements.

Comprised by seven affiliates with local presence in the USA, Bolivia, Brazil, Chile, Colombia, Mexico and Peru, the Globalsat Group provides online and local, sales, customer service, licensing, fulfillment and technical support for a broad portfolio of voice and data satellite solutions.

A broad network of authorized distributors complements the regional coverage with partners in several countries of the Americas, including Argentina, Costa Rica, Panama, Puerto Rico, Uruguay, Venezuela, and Guatemala among others.

The distribution partner program establishes distribution agreements with local satellite service companies and integrators in countries where a Globalsat affiliate is not present.

Strategically focused on voice and data satellite communication solutions for Latin America, the Globalsat Group services thousands of customers through its local offices and authorized distributors in niche markets like Oil & Gas, Mining, Media, Military, Government, Utilities, Banking, Agriculture, Tourism, NGOs, and others with a complete range of MSS and FSS solutions for land, mobile, maritime, and aeronautical industries.



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Regional Coverage

Comprised by seven affiliates
Strategically focussed on voice and
data satellite communications solutions



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Solutions

Globalsat Group is strategically focused on voice and data satellite communications solutions. 18+ years of industry experience, exceptional customer service, product availability, regional coverage and a dedicated team of engineers, reinforce the group's position as the industry leader for the Pan-American region.

Product

Direct relationships to SATCOM manufacturers worldwide, allow Globalsat Group to provide the most up to date portfolio of satellite communication products. Readily available through our extense network of affiliates and distributors, products, applications, and spareparts provide optimal conditions to fulfill simple to complex requirements.

Services

Thousands of customers rely on Globalsat Group's services to deploy satellite voice and data solutions tailored to their specific needs. Personalized airtime plans, shared packages, activations, online billing and provisioning as well as completely automated load of detailed call records (CDR's), credit control & monitoring, and re-billing/cost allocation.

Support

Senior experienced personell is the backbone of Globalsat Group's customer support team. Available 24 hours a day and 365 days a year, the support team can be reached in either English, Spanish or Portuguese languages through local phones, satellite phones or electronic methods like email, social media or SMS.

Certifications

- Inmarsat Elite Partner
- Iridium Value Added Reseller
- Cobham and Intellian Certified Partner
- Iridium Authorized Repair Center



Customers

Globalsat Group is the **strategic partner of choice** for thousands of customers, delivering solutions that span all MSS service areas including land, sea and air, both directly and through affiliates and authorized distributors in all major Latin American cities.

Our experienced pre and post-sale team is highly trained and certified to craft in coordination with our senior team of engineers the best solution for each unique requirement.

A broad spectrum of vertical markets conform the core of our customer base, each one of them with unique requirements in areas such as:

- Mining
- Oil & Gas
- Government
- Defense
- Critical Infrastructure
- Research
- Aviation
- Emergency Response
- Finance
- Agriculture
- Tourism
- Health
- Energy
- Law Enforcement
- NGO
- Fishing
- Adventure
- Xtreme Sports
- Logistics
- Media
- Search & Rescue

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